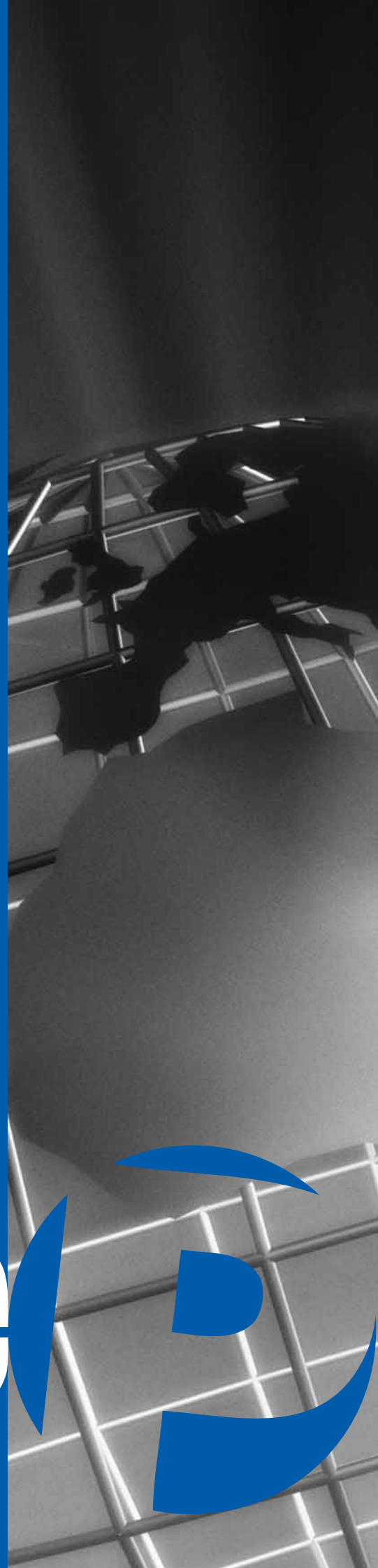


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**Because you're not just looking for software....
you're looking for a solution.**

With over 15 years of proven success, and an extensive client list that includes HSBC, Abbey National, Northern Rock and the Post Office, **PACE** has the knowledge and experience to give you what you want: a solution.

Company Profile

The **PACE** Group of Companies was formed in 1987 from the Sheffield office of a major European-based software house. This initially incorporated **PACE** Computer Services Ltd. **PACE** Software Development Ltd was formed in 1993 for bespoke software development and licensing.

PACE Software Development Ltd is an independent software house that has established a reputation with many major organisations for the provision of professional IT services.

Our continued success is largely due to client satisfaction. Our business base consists largely of longstanding clients, who are extremely happy with the services **PACE** has provided, and new clients who have sought out **PACE** on recommendation.

All **PACE** employees are highly qualified and knowledgeable professionals with many years of business experience. This, combined with our ISO 9001 accreditation, ensures your solution will be of the highest quality and standards.



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Mission

At **PACE** our mission is to deliver innovative, high quality software solutions and flexible IT services, as competitively as possible.

Key to our ability to achieve this mission is:

Innovation - we use the latest tools and technologies, and the most efficient and productive methodologies to deliver cost-effective and economical solutions at the technological cutting edge. In doing so, we place emphasis on providing the most compatible, future-proofed solutions to integrate as seamlessly as possible into your existing business and software environment.

Quality - backed up by our company-based procedural accreditations and our developers' qualifications and certifications, we deliver resilient and reliable software solutions that add value to your business.

Business knowledge - our work since 1993 has covered multiple business sectors, and as such we bring invaluable knowledge and experience to each of our clients. We use this experience to fully understand your needs and to build our software solutions around your business, not the business around the software.

Flexibility - our flexible approach provides the resource you need, when you need it, within the budget you control. We integrate fully into your working environment and procedures and through our own unique online management suite we strive to keep you informed at all stages of our progress towards your goals.

Stability - **PACE** have been delivering high quality IT services since 1993. Our ultimate goal is to build strong, long-term relationships with all our clients, and to become your specialist software provider, additional to your own ICT resource, without the financial burden of in-house software specialists.



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Services

Bespoke Software Development

software built to fit your unique business needs

PACE has built its reputation on the development and integration of quality Bespoke Software solutions.

PACE specialise in Windows, Web and PDA based bespoke applications based on Microsoft Technologies. Our main area of expertise centres on database solutions.

PACE will develop and deliver to meet all your bespoke requirements, from individual single user databases through to multinational web applications. No application is beyond our scope of supply. And with our extensive commercial experience and knowledge, we go that extra mile to understand your unique requirement, and provide the right solution, integrated fully into your business model, first time, every time.

And **PACE** will provide the full solution for you - from requirement specifications, functional and design specifications and development, right through to testing, training and deployment - **PACE** will be with you every step of the way.

Software Support and Maintenance

insurance for your business critical systems

No business would operate without adequate liability insurance. But is adequate insurance (support and maintenance) in place for your business critical software, systems and data?

In a time of ever decreasing departmental head counts and ICT budgets, the benefits from outsourcing support and maintenance over in-house teams are phenomenal. With **PACE** you won't have the costly burden of continually retraining new staff in old languages and old systems, you won't have to worry about who is providing cover for each and every working day, and you won't have to worry about who is providing cover for your systems when your own staff are on annual leave, sickness leave, parental leave or training leave. **PACE** provides full cover at a fraction of the cost of in-house support teams.

All support is carried out from the **PACE** offices in Sheffield through remote connection to your site. We don't even need to be on site to provide our services; but with our remote connections you'll feel that we are.

Support can be provided via the **PACE** online management suite, allowing live logging of support issues to our support teams, online management reporting on support progress and automated progress reporting by email.

Furthermore, with our unique support pricing structure (we charge a minimal monthly retainer to cover costs, with support charged on a time and materials basis for the time used), you're never charged for a service that you don't use.

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Legacy Systems

keeping your old business systems operational

Few businesses will be able to operate without some IT infrastructure and relevant software. Often this will involve bespoke applications and systems developed with other software houses.

As these systems age, and associated infrastructure is upgraded, contacts with suppliers can be lost and it can become increasingly difficult to move forward systems that the business is reliant upon.

At **PACE** we will be happy to review any Legacy System and determine if we can undertake the necessary enhancements and improvements to bring it into line with your current business.

Data Services

managing and utilising your most important asset

A company's data is its single most important asset. Successful management of data is vital for the smooth operation of any organisation.

Our large client base has exposed us to most systems and data formats. We are qualified and experienced in most current popular database tools. Extensive experience and business knowledge enables us to rapidly understand your data and data requirements.

You may also have large quantities of data in old bespoke systems, or in third party accounts applications (such as SAGE, Saleslogix etc.) that cannot be utilised to its full capacity. **PACE** are experts in data mining and managing data to its full potential, through extraction, processing and reporting technologies.

PACE can take your existing Legacy System data and either port it into new systems, or provide the tools to share and manage this data outside your existing systems. This can save you large license fees on under utilised software.

ICT Consultancy

planning to safeguard your systems and business future

Experience gained from our extensive client list guarantees **PACE** a position at the cutting edge of advances in technology. This broad client base also ensures we are able to provide a wider understanding of each individual's needs, and enables **PACE** to provide the 'Value Added' factor.

Consultancy is often the most expensive service in the IT Industry. We believe that there is another way. Our rates are a fraction of those of the "Big Guns", but the diverse business sectors we operate in and the experience we have gained in those sectors ensure a greater understanding of real world computing in real world business, at little more than our development rates.

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Client History

In recent years, **PACE** has enjoyed successful working relationships with the following high profile organisations:

- **Abbey National plc.** Mortgage Direct Debits Mandate Processing Systems
- **Anglia Regional Co-op** Tablet PC Sales System maintenance
- **Barnsley Building Society** Branch Mortgage Quotation Systems
- **Chalmit Lighting** Production and Ordering Management Systems
- **Healthspan** File Processing Systems
- **Holbrook Business Systems** General ICT Developments
- **HSBC** Numerous projects including Eurocheque and Global Property Portfolio system
- **Isle Communications** Personal Finance Management Suite
- **Jobcentre Plus** ICT Consultancy Services for the Workstep Disability Programme.
- **Kalben** Development of complex Flow Management Systems for industrial drainage projects
- **Kirklees Metropolitan Council** General ICT Consultancy services.
- **Limado** Retail Fraud Prevention Systems and Media software
- **Medical Associated Software House** Critical Care Payment by Results System
- **Northern Rock plc** Branch Cashiering Systems Support, General IT Consultancy
- **Optic-Kleer** Invoice and Claims Management Suite
- **Poole Borough Council** ESF Fund Management Software
- **Portman Building Society** Branch Cashiering Systems
- **Post Office Limited** National Cash Flow Management System
- **Rushlift UK** Fleet and Sales Management System Development and Support
- **Saffron Walden Herts & Essex Building Society** Mortgage Quotation System
- **Telegesis** PDA based RFID Analysis developments
- **UK Steel Enterprise Limited** Shares and Debtor Management Suite
- **VacSax Limited** Sales Tracking and CRM Systems
- **Voluntary Action Sheffield** Contact Management System
- **Woolworths** General ICT Consultancy
- **Zenith International Plc** Flow Monitoring Analysis systems

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Client Testimonials

"PACE has always demonstrated a thoroughly professional approach to work with Abbey National, and consistently provides a high quality of service. PACE respond to our needs with unquestionable efficiency, delivering solutions of the highest standard within all scopes of requirement. All this is undertaken whilst integrating seamlessly into our procedures and frameworks."

Tony Youngs, Abbey National.

"Chalmit produce specialist products for niche markets and our system requirements are just as specific. PACE were able to meet and exceed these, often in demanding circumstances, and continue to deliver during our current and rapid period of growth."

Alan Ferguson, Head of IT, Chalmit Lighting.

"The work PACE has produced for Limado has been outstanding. Our products are cutting edge in a highly competitive market, and the innovative but professional approach provided by PACE has elevated these products to a whole new level. Without a doubt, we can attribute part of our success to the work PACE has done for us."

John Roberts, Managing Director, Limado.

"There has been a very professional relationship between the Post Office and PACE over the years, and where support and advice has been required, PACE has never let us down. PACE has always achieved all that has been required of them, and have continuously exceeded the scope of our support contracts to ensure we receive the high level of service we have become accustomed to."

Andrew Ashall, UK Cashflow Manager, Post Office Ltd.

"After being let down by our previous programmer mid-way through a redevelopment of our portfolio management system, we had to find someone to see the project through to the end. That's where PACE stepped in. They brought an extremely professional approach to the table and worked very closely with us throughout the development to ensure that we have ended up with the product we wanted."

Richard Thomas, Finance Director. UK Steel Enterprises.

"We knew basically what we wanted from our Sales Tracking system when we approached PACE, but were unsure how it could be achieved. PACE understood our needs from day one, and worked closely with us to ensure we got the product we wanted. The end result was outstanding - beyond all our expectations, and has enabled our office to operate much more productively whilst being far more cost effective."

Denise Ridall, Sales Director. Vacsax.

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Contact Us

If you have any software requirements that you wish to discuss with **PACE**, please contact us and we will provide you with a free, no obligation quotation.



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A large, stylized blue 'P' graphic that overlaps the 'pace' text and extends into the right side of the page.

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